



*Handcrafting Homes For Your Lifestyle*

# QUESTIONS TO ASK REFERENCES

A builder's references can be one of the best ways to ensure that the builder you are selecting has the ability to not only construct your home, but provide an experience you will love to remember! Consider the following list of questions to ask a builder's references:

- What is your overall rating of this builder and the entire construction experience?
  
- What type of home did you build and how long ago?
  
- What was the **best** part about working with this builder? Were there challenges with your project and how were they handled?
  
- How well did the builder...
  - Stay on schedule?
  - Communicate with you?
  - Manage issues or challenges, as they arose?
  - Handle changes or change orders?
  - Demonstrate honest, integrity, or commitment to quality?
  
- How did the builder help you manage the selections process, and help you stay on-budget?
  
- Describe the 'business' aspect of working with the builder - such as managing draws, deposits, change orders.
  
- Have you had any service or warranty issues? How were they handled?
  
- Would you choose this builder again and/or recommend this builder?

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